

Real Estate Finance and Investment Manual, 9 edition

By Jack Cummings

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Updated and revised to include ten years of new developments in real estate investment, *Real Estate Finance and Investment Manual, Ninth Edition* is the definitive guide to financing for all real estate investors. Understand all the financing options, learn how to choose an appropriate strategy, read about insider techniques, and get hands-on experience with case studies and helpful checklists.

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Editorial Review

From the Back Cover
The classic real estate investment financing resource every investor needs—completely revised and updated!

Since 1977, Jack Cummings's *Real Estate Finance and Investment Manual* has been the definitive source of financing guidance for investors everywhere. If you want to maximize profits, you have to understand all your financing options and choose the appropriate strategy for each property. This comprehensive guide gives you all the information and insight you need to make the right choice every time.

Written by leading real estate author and investor Jack Cummings, this new edition has been completely revised for the first time in a decade. It covers all the new real estate investment strategies and insider techniques that will work for you no matter where you live and features brand-new case studies, updated mortgage information, and a unique "constant rate" amortization schedule designed by the author to help you better control cash flow. In addition to new material for today's real estate market, you'll find a mountain of reliable and practical information that has made this book the ultimate financing guide for investors for three decades.

Inside, you'll discover trustworthy, expert guidance on:

- Setting realistic goals to guide your investing choices
- Mastering the art of effective negotiation
- Using leverage to maximize returns on your investments
- How to decide between conventional and creative financing methods
- Understanding and using wraparound and blanket mortgages
- Uncovering real estate tax loopholes that increase cash flow
- Utilizing powerful techniques for closing any deal

With checklists and other handy resources you can put to immediate use, *Real Estate Finance and Investment Manual,* Ninth Edition is the only book you need to manage the financing of all your investment properties.

About the Author
Jack Cummings is President of Cummings Realty, Inc., which consults to real estate investors and developers and also specializes in site selection for hotel, condo, apartment, and mixed-use developments around the world. His other real estate titles published by Wiley include *The Real Estate Investor's Guide to Cash Flow and Equity Management*, *The Tax-Free Exchange Loophole*, and *Commercial Real Estate Investing*.

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Gladys James:

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Nancy Gump:

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