

Handbook of Motivation Science

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Integrating significant advances in motivation science that have occurred over the last two decades, this volume thoroughly examines the ways in which motivation interacts with social, developmental, and emotional processes, as well as personality more generally. The *Handbook* comprises 39 clearly written chapters from leaders in the field. Cutting-edge theory and research is presented on core psychological motives, such as the need for esteem, security, consistency, and achievement; motivational systems that arise to address these fundamental needs; the process and consequences of goal pursuit, including the role of individual differences and contextual moderators; and implications for personal well-being and interpersonal and intergroup relations.

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Editorial Review

Review

"Questions of motivation--what people want, how they act to achieve it, and how they cope with difficulties along the way--are among the most fundamental in psychology. The present volume assembles an array of rich and exciting perspectives on these questions. It will be indispensable to anyone working on either basic or applied issues of motivation."--Nira Liberman, PhD, Department of Psychology, Tel Aviv University, Israel

"An extremely valuable contribution to a developing field. This is a true handbook--a comprehensive presentation of research and theory across many areas where human motivation plays a critical role. This volume should prove stimulating and informative for all investigators and students of personality, motivation, social cognition, and developmental and biosocial psychology."--Richard M. Sorrentino, PhD, Department of Psychology, University of Western Ontario, Canada

"Possibly every 15 to 20 years a book comes along that is of importance to psychological scientists in all subdisciplines. The *Handbook of Motivation Science* is such a book. From leading authorities, this volume is an essential reference for understanding the drives, needs, incentives, goals, motives, and self-regulatory processes that dictate human behavior in all its forms, from altruism to prejudice. Motivation was a central concern of early psychologists, but had fallen into neglect until the last few decades. The importance of this handbook lies not only in its glorious comprehensiveness, but also in the amazing void it fills."--Gordon B. Moskowitz, PhD, Department of Psychology, Lehigh University

About the Author

James Y. Shah, PhD, is Associate Professor of Psychology and Marketing at Duke University. He received his PhD from Columbia University. Dr. Shah’s current research focuses on how goals affect people’s perceptions, behavior, and subjective experiences, with a particular interest in exploring the different regulatory functions of goals, how personal goals are cognitively structured, and how the regulatory and structural nature of goals affects how one feels and how one acts.

Wendi L. Gardner, PhD, is Associate Professor in the Department of Psychology at Northwestern University. She received her PhD from Ohio State University. Dr. Gardner’s research involves two broad areas: the social aspects of the self and the unconscious, and rudimentary levels of evaluation and emotion.

Users Review

From reader reviews:

Rose Cotner:

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