

Supplier Evaluation & Performance Excellence

By Sherry R. Gordon

Donwload Read Online

Supplier Evaluation & Performance Excellence By Sherry R. Gordon

Understanding supplier performance is vital to ensuring a well-functioning supply network. This how-to book will help you develop and implement an evaluation process to help you reduce costs, lower risk, and improve both the performance of your company and your suppliers.

This practical text includes examples of best practices that companies are using to evaluate suppliers and illustrates how to get beyond collecting data for the sake of data to achieving real results. It shows how to get at the meaning behind supplier metrics, and choose measurements that are meaningful both in the context of your goals and also for the supplier. **Supplier Evaluation and Performance Excellence** helps you get at the root causes of supplier problems that even suppliers may be unaware of and enable them to make high-impact improvements.

Many firms do not know where to begin in the supplier evaluation process, what ways would work best, or even what kind of results they want to get. They know that they should be measuring supplier performance, but may not understand why or what they would gain from it. This book is geared toward managers at two types of companies: those who know that they should be measuring supplier performance but do not know where to start, and companies who want ideas about how to improve or revitalize a current program.

Key Features:

-Details the business case for supplier evaluation; where to start; what to measure; how to develop an evaluation process; strategies and approaches to supplier evaluation; and how to get from performance measurement to performance improvement
-Categorizes the supply base to determine which suppliers to focus performance measurement on and what types of measurement is appropriate for different categories of suppliers
-Outlines a process for developing a supplier evaluation program from overall strategy to execution
-Discusses how to get from evaluation to action and presents supplier development approaches with examples of successful measurement strategies
-Illustrates different approaches to understanding return on investment and positioning strategies for supplier evaluation to get management support for the

process
-WAV offers value-added supplier evaluation tools and templates including a supplier evaluation implementation plan template, a supplier assessment topics hierarchy, a sample scorecard, a list of common supplier performance metrics and their definitions, and more, available from the Web Added Value Download Resource Center at jrosspub.com

Download Supplier Evaluation & Performance Excellence ...pdf

Read Online Supplier Evaluation & Performance Excellence ...pdf

Supplier Evaluation & Performance Excellence

By Sherry R. Gordon

Supplier Evaluation & Performance Excellence By Sherry R. Gordon

Understanding supplier performance is vital to ensuring a well-functioning supply network. This how-to book will help you develop and implement an evaluation process to help you reduce costs, lower risk, and improve both the performance of your company and your suppliers.

This practical text includes examples of best practices that companies are using to evaluate suppliers and illustrates how to get beyond collecting data for the sake of data to achieving real results. It shows how to get at the meaning behind supplier metrics, and choose measurements that are meaningful both in the context of your goals and also for the supplier. **Supplier Evaluation and Performance Excellence** helps you get at the root causes of supplier problems that even suppliers may be unaware of and enable them to make high-impact improvements.

Many firms do not know where to begin in the supplier evaluation process, what ways would work best, or even what kind of results they want to get. They know that they should be measuring supplier performance, but may not understand why or what they would gain from it. This book is geared toward managers at two types of companies: those who know that they should be measuring supplier performance but do not know where to start, and companies who want ideas about how to improve or revitalize a current program.

Key Features:

-Details the business case for supplier evaluation; where to start; what to measure; how to develop an evaluation process; strategies and approaches to supplier evaluation; and how to get from performance measurement to performance improvement
-Categorizes the supply base to determine which suppliers to focus performance measurement on and what types of measurement is appropriate for different categories of suppliers
-Outlines a process for developing a supplier evaluation program from overall strategy to execution
-Discusses how to get from evaluation to action and presents supplier development approaches with examples of successful measurement strategies
-Illustrates different approaches to understanding return on investment and positioning strategies for supplier evaluation to get management support for the process
-WAV offers value-added supplier evaluation tools and templates including a supplier evaluation implementation plan template, a supplier assessment topics hierarchy, a sample scorecard, a list of common supplier performance metrics and their definitions, and more, available from the Web Added Value Download Resource Center at jrosspub.com

Supplier Evaluation & Performance Excellence By Sherry R. Gordon Bibliography

- Sales Rank: #856140 in Books
- Published on: 2008-04-07
- Original language: English
- Number of items: 1

- Dimensions: 9.26" h x .74" w x 5.99" l, 1.03 pounds
- Binding: Hardcover
- 256 pages

Download Supplier Evaluation & Performance Excellence ...pdf

Read Online Supplier Evaluation & Performance Excellence ...pdf

Download and Read Free Online Supplier Evaluation & Performance Excellence By Sherry R. Gordon

Editorial Review

Review
Finally, there is a practical guide to managing supplier performance. This much-needed book is a must read for all executives and practitioners who are looking for ways to measure and improve the performance of their suppliers and reduce supply risk. --**Charles Ballard**, Supplier Development Manager, The Boeing Company

About the Author
Sherry R. Gordon is President of Value Chain Group, a supply management and performance excellence consultancy. She is a pioneer in enterprise measurement and process improvement techniques. After the acquisition of her previous company, Valuedge, she became Vice President, Supplier Performance at Emptoris, a leading provider of enterprise supply management software solutions. The Valuedge supplier assessment software became part of Emptoris software suite. Before founding Valuedge, she ran the New England Suppliers Institute (NESI), a non-profit organization focused on improving customer-supplier business relationships and on using lean enterprise practices to improve supplier performance. Sherry has worked for manufacturing and distribution companies as well as management consulting firms. She is a frequent speaker on enterprise performance improvement and supply chain topics. Mrs. Gordon has a B.A. from University of Michigan, an M.A. from Columbia University, and an MBA from Simmons Graduate School of Management.

Users Review

From reader reviews:

Leonard Dail:

The reserve untitled Supplier Evaluation & Performance Excellence is the publication that recommended to you to see. You can see the quality of the book content that will be shown to you. The language that creator use to explained their way of doing something is easily to understand. The copy writer was did a lot of investigation when write the book, so the information that they share for you is absolutely accurate. You also might get the e-book of Supplier Evaluation & Performance Excellence from the publisher to make you more enjoy free time.

Dominic Loflin:

This Supplier Evaluation & Performance Excellence is great book for you because the content and that is full of information for you who else always deal with world and still have to make decision every minute. That book reveal it info accurately using great plan word or we can declare no rambling sentences within it. So if you are read this hurriedly you can have whole facts in it. Doesn't mean it only provides straight forward sentences but tricky core information with attractive delivering sentences. Having Supplier Evaluation & Performance Excellence in your hand like getting the world in your arm, facts in it is not ridiculous a single. We can say that no book that offer you world with ten or fifteen minute right but this book already do that. So , this really is good reading book. Hey Mr. and Mrs. hectic do you still doubt in which?

Jonathan Smith:

Don't be worry should you be afraid that this book can filled the space in your house, you might have it in e-book means, more simple and reachable. This Supplier Evaluation & Performance Excellence can give you a lot of good friends because by you considering this one book you have factor that they don't and make a person more like an interesting person. This particular book can be one of one step for you to get success. This e-book offer you information that maybe your friend doesn't recognize, by knowing more than different make you to be great folks. So , why hesitate? Let's have Supplier Evaluation & Performance Excellence.

Zandra Woods:

A lot of people said that they feel weary when they reading a reserve. They are directly felt the item when they get a half elements of the book. You can choose often the book Supplier Evaluation & Performance Excellence to make your current reading is interesting. Your own skill of reading expertise is developing when you just like reading. Try to choose basic book to make you enjoy to see it and mingle the sensation about book and reading especially. It is to be first opinion for you to like to start a book and study it. Beside that the e-book Supplier Evaluation & Performance Excellence can to be your brand new friend when you're feel alone and confuse using what must you're doing of their time.

Download and Read Online Supplier Evaluation & Performance Excellence By Sherry R. Gordon #3AIHSUG7JD5

Read Supplier Evaluation & Performance Excellence By Sherry R. Gordon for online ebook

Supplier Evaluation & Performance Excellence By Sherry R. Gordon Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Supplier Evaluation & Performance Excellence By Sherry R. Gordon books to read online.

Online Supplier Evaluation & Performance Excellence By Sherry R. Gordon ebook PDF download

Supplier Evaluation & Performance Excellence By Sherry R. Gordon Doc

Supplier Evaluation & Performance Excellence By Sherry R. Gordon Mobipocket

Supplier Evaluation & Performance Excellence By Sherry R. Gordon EPub