

The Millionaire Mind

By Thomas J. Stanley

Download Read Online

The Millionaire Mind By Thomas J. Stanley

"Readers with an entrepreneurial turn of mind will devour *The Millionaire Mind* because it provides road maps on how millionaires found their niches."After its first publication, Dr. Thomas J. Stanley's second best-seller *The Millionaire Mind* spent over four months on the New York Times best-seller list, rising to position #2, and has sold over half a million copies. Here is the first paperback edition of Stanley's second groundbreaking study of America's wealthy.

The Millionaire Mind targets a population of millionaires who have accumulated substantial wealth and live in ways that openly demonstrate their affluence. Exploring the ideas, beliefs, and behaviors that enabled these millionaires to build and maintain their fortunes, Dr. Stanley provides a fascinating look at who America's financial elite are and how they got there.

?
*What were their school days like?
?
*How did they respond to negative criticism?
?
*What are the characteristics of the millionaire's spouse?
?
*Is religion an important part of their lives?

The author uncovers the surprising answers to these and similar questions, showing readers through concrete examples just what it is that makes the wealthy prosper when others would turn away dejected or beaten.

The Millionaire Mind promises to be as transformational as Dr. Stanley's previous best-seller. This book answers universal questions with solid statistical evidence in an approachable, and anecdotal style. The number of copies sold of this soon-to-be-classic will surely be in the millions.

Download The Millionaire Mind ...pdf

Read Online The Millionaire Mind ...pdf

The Millionaire Mind

By Thomas J. Stanley

The Millionaire Mind By Thomas J. Stanley

"Readers with an entrepreneurial turn of mind will devour *The Millionaire Mind* because it provides road maps on how millionaires found their niches."After its first publication, Dr. Thomas J. Stanley's second best-seller *The Millionaire Mind* spent over four months on the New York Times best-seller list, rising to position #2, and has sold over half a million copies. Here is the first paperback edition of Stanley's second groundbreaking study of America's wealthy.

The Millionaire Mind targets a population of millionaires who have accumulated substantial wealth and live in ways that openly demonstrate their affluence. Exploring the ideas, beliefs, and behaviors that enabled these millionaires to build and maintain their fortunes, Dr. Stanley provides a fascinating look at who America's financial elite are and how they got there.

?
*What were their school days like?
?
*How did they respond to negative criticism?
?
*What are the characteristics of the millionaire's spouse?
?
*Is religion an important part of their lives?

The author uncovers the surprising answers to these and similar questions, showing readers through concrete examples just what it is that makes the wealthy prosper when others would turn away dejected or beaten.

The Millionaire Mind promises to be as transformational as Dr. Stanley's previous best-seller. This book answers universal questions with solid statistical evidence in an approachable, and anecdotal style. The number of copies sold of this soon-to-be-classic will surely be in the millions.

The Millionaire Mind By Thomas J. Stanley Bibliography

- Sales Rank: #12966 in Books
- Color: White
- Brand: Brand: RosettaBooks
- Published on: 2001-08-02
- Released on: 2001-08-02
- Original language: English
- Number of items: 1
- Dimensions: 9.10" h x 1.20" w x 6.00" l, 1.34 pounds
- Binding: Paperback
- 416 pages

Download The Millionaire Mind ...pdf

Read Online The Millionaire Mind ...pdf

Download and Read Free Online The Millionaire Mind By Thomas J. Stanley

Editorial Review

Amazon.com Review
What do you do after you've written the No. 1 bestseller *The Millionaire Next Door*? Survey 1,371 more millionaires and write *The Millionaire Mind*. Dr. Stanley's extremely timely tome is a mixture of entertaining elements. It resembles Regis Philbin's hit show (and CD-ROM game) *Who Wants to Be a Millionaire*, only you have to pose real-life questions, instead of quizzing about trivia. Are you a gambling, divorce-prone, conspicuously consuming "Income-Statement Affluent" Jacuzzi fool soon to be parted from his or her money, or a frugal, loyal, resole your shoes and buy your own groceries type like one of Stanley's "Balance-Sheet Affluent" millionaires? "Cheap dates," millionaires are 4.9 times likelier to play with their grandkids than shop at Brooks Brothers. "If you asked the average American what it takes to be a millionaire," he writes, "they'd probably cite a number of predictable factors: inheritance, luck, stock market investments.... Topping his list would be a high IQ, high SAT scores and gradepoint average, along with attendance at a top college." No way, says Stanley, backing it up with data he compiled with help from the University of Georgia and Harvard geodemographer Jon Robbin. Robbin may wish he'd majored in socializing at L.S.U., instead, because the numbers show the average millionaire had a lowly 2.92 GPA, SAT scores between 1100 and 1190, and teachers who told them they were mediocre students but personable people. "Discipline 101 and Tenacity 102" made them rich. Stanley got straight C's in English and writing, but he had money-minded drive. He urges you to pattern your life according to Yale professor Robert Sternberg's *Successful Intelligence*, because Stanley's statistics bear out Sternberg's theories on what makes minds succeed--and it ain't IQ.

Besides offering insights into millionaires' pinchpenny ways, pleasing quips ("big brain, no bucks"), and 46 statistical charts with catchy titles, Stanley's book booms with human-potential pep talk and bristles with anecdotes--for example, about a bus driver who made $3 million, a doctor (reporting that his training gave him zero people skills) who lost $1.5 million, and a loser scholar in the bottom 10 percent on six GRE tests who grew up to be Martin Luther King Jr. Read it and you'll feel like a million bucks. --*Tim Appelo*

From Library Journal
In The Millionaire Next Door, read by Cotter Smith, Stanley (Marketing to the Affluent) and Danko (marketing, SUNY at Albany) summarize findings from their research into the key characteristics that explain how the elite club of millionaires have become "wealthy." Focusing on those with a net worth of at least $1 million, their surprising results reveal fundamental qualities of this group that are diametrically opposed to today's earn-and-consume culture, including living below their means, allocating funds efficiently in ways that build wealth, ignoring conspicuous consumption, being proficient in targeting marketing opportunities, and choosing the "right" occupation. It's evident that anyone can accumulate wealth, if they are disciplined enough, determined to persevere, and have the merest of luck. In The Millionaire Mind, an excellent follow-up to the highly successful first analysis of how ordinary folks can accumulate wealth, Stanley interviews many more participants in a much more comprehensive study of the characteristics of those in this economic situation. The author structures these deeper details into categories that include the key success factors that define this group, the relationship of education to their success, their approach to balancing risk, how they located themselves in their work, their choice of spouse, how they live their daily lives, and the significant differences in the truth about this group vs. the misplaced image of high spenders. Narrator Smith's solid, dead-on reading never fails to heighten the importance of these principles that most twentysomethings should be forced to listen to in toto. Highly recommended for all public libraries. Dale Farris, Groves, TX
Copyright 2001 Reed Business Information, Inc.

Review
"Readers with an entreprenerial turn of mind will devour The Millionaire Mind because it provides road maps on how millionaires found their niches" USA Today

Users Review

From reader reviews:

Thomas Fleischmann:

Book is to be different for each grade. Book for children right up until adult are different content. As we know that book is very important for us. The book The Millionaire Mind seemed to be making you to know about other knowledge and of course you can take more information. It is extremely advantages for you. The guide The Millionaire Mind is not only giving you far more new information but also being your friend when you truly feel bored. You can spend your own spend time to read your guide. Try to make relationship with all the book The Millionaire Mind. You never really feel lose out for everything when you read some books.

Mary Moore:

Do you have something that you prefer such as book? The guide lovers usually prefer to select book like comic, brief story and the biggest one is novel. Now, why not striving The Millionaire Mind that give your satisfaction preference will be satisfied by means of reading this book. Reading habit all over the world can be said as the opportunity for people to know world much better then how they react toward the world. It can't be stated constantly that reading addiction only for the geeky man or woman but for all of you who wants to become success person. So , for every you who want to start reading as your good habit, you can pick The Millionaire Mind become your starter.

Sharron Marty:

Your reading 6th sense will not betray a person, why because this The Millionaire Mind e-book written by well-known writer we are excited for well how to make book that can be understand by anyone who also read the book. Written with good manner for you, dripping every ideas and producing skill only for eliminate your hunger then you still hesitation The Millionaire Mind as good book not only by the cover but also from the content. This is one book that can break don't determine book by its include, so do you still needing one more sixth sense to pick this!? Oh come on your looking at sixth sense already said so why you have to listening to an additional sixth sense.

Larisa Nagle:

A lot of guide has printed but it is unique. You can get it by web on social media. You can choose the top book for you, science, comedy, novel, or whatever by means of searching from it. It is called of book The Millionaire Mind. You can add your knowledge by it. Without departing the printed book, it could add your knowledge and make you actually happier to read. It is most significant that, you must aware about e-book. It can bring you from one destination to other place.

Download and Read Online The Millionaire Mind By Thomas J. Stanley #IEJWD9O03C4

Read The Millionaire Mind By Thomas J. Stanley for online ebook

The Millionaire Mind By Thomas J. Stanley Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The Millionaire Mind By Thomas J. Stanley books to read online.

Online The Millionaire Mind By Thomas J. Stanley ebook PDF download

The Millionaire Mind By Thomas J. Stanley Doc

The Millionaire Mind By Thomas J. Stanley Mobipocket

The Millionaire Mind By Thomas J. Stanley EPub