

The Oz Principle: Getting Results Through Individual and Organizational Accountability

By Roger Connors, Tom Smith, Craig Hickman

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The definitive book on workplace accountability by the *New York Times* bestselling authors of *How Did That Happen?*

Since it was originally published in 1994, *The Oz Principle* has sold nearly 600,000 copies and become the worldwide bible on accountability. Through its practical and invaluable advice, thousands of companies have learned just how vital personal and organizational accountability is for a company to achieve and maintain its best results.

At the core of the authors' message is the idea that when people take personal ownership of their organization's goals and accept responsibility for their own performance, they become more invested and work at a higher level to ensure not only their own success, but everyone's. Now more than ever, *The Oz Principle* is vital to anyone charged with obtaining results. It is a must have, must read, and must apply classic business book.

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Review

"*The Oz Principle* describes what we've all suspected - that it isn't just America in crisis, but the American character. The good news is that Connors, Smith, and Hickman also describe the 'yellow brick road' we must follow to rebuild the dominant qualities to achieve success."

—Stephen R. Covey, author of *The Seven Habits of Highly Effective People*

About the Author
Tom Smith and Roger Connors are cofounders of Partners in Leadership, an international management consulting firm with hundreds of clients in almost all major industries. They are also the coauthors of **Journey to the Emerald City**, a sequel to**The Oz Principle**.

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